Closing Session

Presented by: Greg Anderson, CEO
So … Come Up to the Lab …
And See What’s on the Slab …
I See You Shiver With Anticipation
Bi-Directional Lab Ordering

- Lab orders at the encounter level will be generic, rather than including an expected lab to process the order.
- Generic orderable tests will be hooked to a collection of associated panels at each supported lab, based on lab compendia.
- Once a specific lab company is assigned to receive the order, OP will map the generic orders to lab-specific tests.
- If the specified lab supports bi-directionality, the order will be routed electronically and can be matched perfectly when results are returned.
- Otherwise the lab slip can be given to the patient, as typically occurs today.
Device Integration

- Spirometry
- Lead
- CBC
- [your device here]
Clinical Improvements

- E-Prescribing for Controlled Substances
- Episodes of Care
  - Create arbitrary “threads” through user-specified collections of medical records from beginning to end
  - Track outcomes in conjunction with patient reporting
- Better integration of patient language preferences
PM/Reporting/Interface Improvements

- Continuing improvements in financial reporting
- Automated report scheduling
- Better integration of patient language preferences
- Additional IIS / HIE interfaces
- Additional ACO / P4P / QI reporting
In-Office Version of OP Mobile

- Tight focus on scripting routine workflows
- Not trying to be a complete copy of OP
- “Follow the patient” philosophy
- iOS devices only
In-Office Version of OP Mobile

- Phase 1: common nursing tasks
  - Vitals / growth measurement
  - In-house screens and diagnostic tests
  - Rooming the patient
  - Subjective elements of encounters
  - Immunization administration from inventory

- Phase 2: common provider tasks
  - Encounter notes
  - Longitudinal chart elements
SaaS (Browser-Based) Version of OP

- Phased Approach (by role) over the next 24 months
  - Nurses/Clinical Staff
  - Providers
  - Front Staff
  - Billing/Reporting
- Based around the same database, so can incorporate into workflows gradually as new functionality meets your needs
- Initial rollout to new Cloud clients, then existing Cloud clients (on demand), then clients with their own servers
Patient Engagement

- Integration with SaaS and Mobile projects - common platform offers more opportunities for cooperative record management
- Proactive reminders for more than appointments
- Premium offerings with possible revenue shares
  - Boarding pass = TSA pre-check
  - Self-scheduling with Barton Schmitt integration
  - Streaming telemedicine visits
DIRECT Data Exchange Demonstration

- Use case: PCP refers a patient to a specialist
  - PCP create a referral letter
  - PCP sends DIRECT message with attached CDA
  - Specialist receives DIRECT message
  - Specialist opens attachment in clinical document viewer
  - Specialist creates new patient from demographic information embedded in clinical document
  - Specialist creates new chart entries by performing clinical reconciliation